

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 06579 300742Z

15

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
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R 300646Z SEP 76
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 9801
AMEMBASSY ATHENS

UNCLAS DAMASCUS 6579

ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BTIO, SY

SUBJECT: POSSIBLE GOVERNMENT TRADE OPPORTUNITY (GTO) -
SIC 372400 TWIN-AIRCRAFT ENGINES-PREFERABLY
TURBO-PROF, BUT JET ACCEPTABLE

1. EMBASSY HAS LEARNED THROUGH PRIVATE SYRIAN BUSINESS SOURCE (WAMACO TRADING AND CONSULTING OFFICE) THAT DIRECTORATE GENERAL OF CIVIL AVIATION, DAMASCUS IS INTERESTED IN BUYING TWIN-HIGH ALTITUDE AIRCRAFT ENGINES, PREFERABLY TURBO-PROP, BUT JET ACCEPTABLE, FULLY EQUIPPED FOR USE IN AERIAL SURVEY, PHOTO-TELEMETRY WORK. CONDITIONS ARE THAT SINGLE MANUFACTURER OR OTHER CONTRACTOR PRESENT FULLY-EQUIPPED AIRCRAFT, CONVERSIONS WITH SPLIT RESPONSIBILITIES BETWEEN MANUFACTURES AND CONVERTING FIRM NOT ACCEPTABLE. MANUFACTURER MUST GUARANTEE EXPORT LICENSE FROM U.S. AND DELIVERY WITHIN ONE YEAR OF ACCEPTANCE OF CONTRACT. NO TENDER HAS BEEN ISSUED AND LOCAL AGENT (WAMACO TRADING AND CONSULTING OFFICE), WHO EXPECTS COMMISSION, BELIEVES CONTRACT CAN BE NEGOTIATED IF SUITABLE OFFER CAN BE MADE IN NEAR FUTURE. APPROXIMATE AMOUNT BUDGETED FOR THIS IS S.P. 10,000,000 (ONE US DOLLAR EQUALS S.P. 3.95).

2. REQUEST USDOC INFORM INTERESTED US COMPANIES OF THIS POSSIBLE GTO AND ASK THEM TO SEND CATALOGUES AND PRICES TO WAMACO OR TO EMBASSY COMMERCIAL OFFICER
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FOR TRANSMITTAL.

3. INTERESTED FIRMS SHOULD CONTACT WAMACO TRADING AND
CONSULTING OFFICE, P.O. BOX 2950, DAMASCUS, S.A.R.,
TELEX: MOUKIL 11076 SY; CABLE ADDRESS: WAMACO, DAMASCUS
(WAMACO IS A SYRIAN PRIVATE BUSINESS FIRM WITH EXTENSIVE
CONTACTS IN SYRIAN MILITARY SECTOR WHO INFORMED EMBASSY
OF THIS POSSIBLE GOVERNMENT TRADE OPPORTUNITY (GTO)
MURPHY

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NNN

Message Attributes

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Margaret P. Grafeld
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04 MAY 2006

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